

Elevating the Needs of Our Community

Annual Report to our Community: 2023





Dear Meritus Supporters,

Over the last twelve months, Meritus has reached new heights. If you drive by our hospital campus on the east side of Hagerstown, you will notice our large future academic medical building. But the physical construction isn't the only growth. Meritus has had an incredible year of accomplishments, each one highlighting our mission of "Improving the Health of the Community" in action.

This year, we expanded access to care across Washington County with the opening of a Primary Care Clinic in Cascade and adding needed specialties, including Interventional Cardiology and Neurosurgery to our health system. We proudly opened our mental health urgent care and expanded the Meritus Crisis Center. This year we will continue to expand in the ways our community needs and will proudly open care locations in Hancock and develop a sports medicine clinic at the Valley Mall.

We also kept a focus on providing high quality care. Our teams earned their second consecutive "A" Safety Grade from the Leapfrog Group. We continue to make health care about the patients we serve by asking "What Matters," making sure they know where their next meal is coming from, and setting them up for weekly phone calls if they tell us they feel lonely. We are working on ways to reduce transportation barriers and how we can expand our free rides program so that our patients don't miss needed medical appointments because they can't get to them.

Our Go for Bold community health challenge reached a milestone of more than 115,000 pounds lost. This initiative is helping our neighbors realize healthier lives! Participants are reducing their risk of developing Type 2 Diabetes, reducing heart disease and increasing their physical activity. Together, we will lose one million pounds by 2030.

We continue forward in our pursuit of licensure and accreditation of our medical school, the proposed Meritus School of Osteopathic Medicine. This will help reduce the growing physician shortage and create opportunities for medical education right in our community. Our vision is one where local students become physicians and care for our community, so everyone in Washington County has access to expert care.

In all of our accomplishments, our strong supporters helped us go from vision to reality. Last year, more than 744 community members and 119 local organizations contributed financial support to Meritus. Everything our teams do is for our community, and it is incredible to see the full cycle of support that fuels our accomplishments. We can never truly express our appreciation in words, but my hope, is seeing the impact of your support will help you see what a difference you make by choosing to give to Meritus.

With gratitude,

Maulik S. Joshi, Dr.P.H.
President and CEO Meritus Health,
President Proposed Meritus School of Osteopathic Medicine

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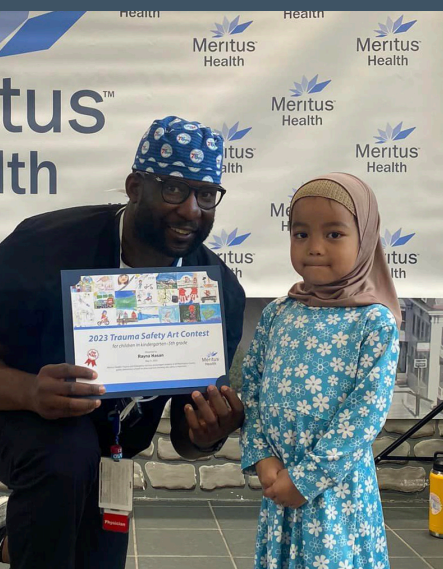
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TABLE OF CONTENTS

| | |
|--|---|
| Meritus Health FY23 Community Benefit | 4 |
| Distribution and Fundraising Activity | 4 |
| Taking it Higher: Meritus pursues licensure and accreditation for medical school | 5 |
| Dean's Circle of Supporters | 7 |
| Corporate Roundtable Members | 8 |
| Our Generous Community of Donors | 9 |



MERITUS HEALTH FY23 COMMUNITY BENEFIT

Meritus Health contributed more than \$65M in benefits to the community in FY2023.

The Meritus Health Community Benefit information is divided below into eight areas of focus. Benefit areas are defined for your reference and the corresponding percentage of financial support is listed below.

Community Benefit Operations are costs Meritus Health assures for dedicated staff time engaged in community health needs assessments and other projects associated with strategy and operations to improve the health of the area.

Charity Care is free or discounted health and health-related services provided to patients who cannot afford to pay their medical bills.

Community Building Activities include financial and in-kind support for the development of community health programs and partnerships which encourage our neighbors, friends and family.

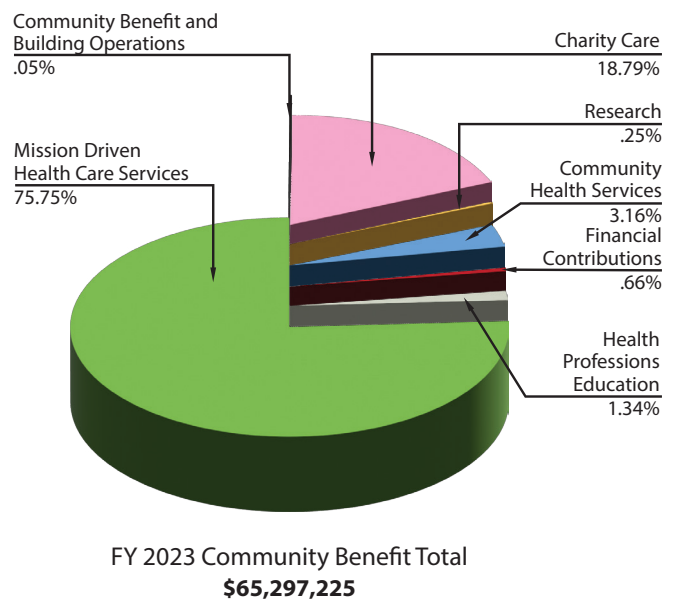
Community Health Services include community activities carried out for the express purpose of improving community health.

Financial Contributions are defined as cash gifts, grants and in-kind donations provided by Meritus Health to community partners and nonprofits.

Health Professions Education is the investment made by Meritus Health in the future of expert care, close to home.

Mission Driven Health Care Services encompasses the crucial and foundational support this community depends on Meritus Health for – *Expert Care, Close to Home*®.

| | |
|---|--------------|
| Community Benefit and Building Operations | \$32,765 |
| Charity Care | \$12,269,867 |
| Research | \$161,850 |
| Community Health Services | \$2,060,258 |
| Financial Contributions | \$431,090 |
| Health Professions Education | \$877,639 |
| Mission Driven Health Care Services | \$49,463,755 |



DISTRIBUTION AND FUNDRAISING ACTIVITY

2023 DISTRIBUTIONS TO MERITUS MEDICAL CENTER

55% for Patient Assistance
26% for Staff Education
19% for Tuition Reimbursement

Total Distributed
\$574,002

2023 FUNDRAISING PROGRAM RESULTS

92% of funds raised to support medical school

Total Raised
\$10,010,976

TAKING IT HIGHER:

Meritus pursues licensure and accreditation for medical school



Faced with a current physician shortage in the region, in the state and in the nation, Meritus Health continues forward with our plan to build an osteopathic medical school in Hagerstown, the proposed Meritus School of Osteopathic Medicine.

Our leadership team continued to work hard to reach milestones in our journey to becoming an accredited medical school. As our inaugural faculty work to develop innovative curriculum, needed pathways and partnerships, this year our progress reached notable milestones, including construction of the D.M. Bowman Academic Hall. The 200,000 square-foot space, the future flagship building of the medical school, will be a state-of-the-art academic building and offer a conference center with seating up to 600 people, one of the nation's largest simulation centers, in addition to classrooms, learning labs, a library and much more.

"Every day we are building this medical school. We are building the curriculum, we are building community relationships, we are building our faculty and team, and of course we are building this building."

- Maulik Joshi, Dr. P.H., President and CEO Meritus Health,
President Proposed Meritus School of Osteopathic Medicine

Over \$120M

per year to our state GDP every year beyond 2030



Fall of 2025

Welcome first class of medical students

Meritus School of Osteopathic Medicine will be the first new medical school in Maryland in over 100 years

In October, more than one hundred community leaders, elected officials and community organizations celebrated a construction milestone for the building at a Beam Signing Ceremony.

“Steel is a core ingredient for this building – a strong foundation of support, which truly is symbolic of those who are signing it to celebrate this milestone,” said Maulik Joshi, Dr. P.H. President and CEO Meritus Health, President Proposed Meritus School of Osteopathic Medicine.

“The support for this project has been incredible – our community is absolutely playing a significant role in the proposed Meritus School of Osteopathic Medicine’s progress.”



Construction on schedule



Faculty hiring plan on schedule



State licensure and national accreditation in process and on schedule

ECONOMIC IMPACT OF CONSTRUCTION
\$268 MILLION

- JOB CREATION: 1,595
- TAX REVENUES: \$6.2 M

OUR CAPITAL CAMPAIGN

Our community continues to support our proposed medical school! Since we announced our intention to pursue accreditation and licensure in July 2022, community members, organizations and foundation have pledged an impressive \$12,323,000 in support towards our capital campaign!

We’ve proudly welcomed more than 26 donors into our Dean’s Circle of Supporters.



DEAN'S CIRCLE OF SUPPORTERS

\$6,000,000

Jone L. Bowman Foundation, Inc.

Building Naming

D. M. Bowman Academic Hall



"We are extremely grateful for the Jone L. Bowman Family Foundation's incredible donation to support our vision. Their family is so committed to our community, and this support is absolutely incredible. It surely will mean our children and grandchildren have access to the care they need and deserve. We are so proud to share that our flagship academic building will be named the D.M. Bowman Academic Hall in honor of this tremendous support. A location that is so much more than a building, it will inspire and educate future generations of socially responsible physicians."

- Maulik Joshi, Dr. P.H., President and CEO Meritus Health, President Proposed Meritus School of Osteopathic Medicine

\$500,000

The Alice Virginia & David W. Fletcher Foundation
Conference Center

\$100,000

Antietam Broadband
Building Wifi

Dr. George C. Newman II Endowment
Library

Rev. Dr. D. Stuart Dunnan
Main Lobby

John R. Hershey Jr. and Anna L. Hershey
Family Foundation
Flag Pole & Conference Room

Meritus Medical Center Auxiliary
Conference Room, ICU Simulation Lab & Actor's Lounge

\$50,000

Mr. Wayne and Mrs. Jill Alter
Conference Room

Dr. Atchuthanand and Dr. Lakshmi Budi
Seminar Rooms

Dr. C.P. Choudari and Nirmala Chintamaneni
Conference Room

Meritus Medical Center Medical Staff
Gross Anatomy Lab

Middletown Valley Bank
Conference Room

Mr. and Mrs. LeRoy E. Myers Jr.
Conference Room

Physicians of Meritus Hagerstown Heart
Drs. Faridi, Jones, Notabartolo, Reddy, Vaccari
and Lodhi
Cafeteria

\$30,000

Mr. Jason, Mrs. Nicole, Miss Lauren and Mr.
Adam Rappaport
Board Room

Dr. Matthew and Mrs. Bernadette Wagner
Student Services

\$25,000

Dr. Paula Gregory and Mr. James M. Gregory, III
Contribution

Dr. Jay and Mrs. Roberta Greenberg
OB/GYN Simulation Lab

Mr. and Mrs. James N. Holzapfel
Seminar Room

Dr. Maulik and Mrs. Emilie Lucas Joshi
Roof Top Deck

Dr. Ramakrishna Kosuri
Seminar Room

\$20,000

Antietam Pediatric and Adolescent Care
Exam Room & Pediatric Exam Room

Mr. James and Mrs. Darlene Stojak
OR Simulation Lab

\$10,000

Dr. Carrie Adams and Mr. Patrick Adams
Exam Room

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Exam Room

Dr. Aaron and Mrs. Jessica George
Exam Room

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Exam Room

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Exam Room

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Study Space

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Exam Room

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Exam Room

Mr. Greg and Mrs. Ruth Ann Snook
Fitness Center

CORPORATE ROUNDTABLE MEMBERS

SAPPHIRE LEVEL GIVING - \$25,000



PLATINUM LEVEL GIVING - \$15,000



GOLD LEVEL GIVING - \$10,000



SILVER LEVEL GIVING - \$5,000



BRONZE LEVEL GIVING - \$1,000



Hagerstown
Honda
We Make it Easy.



OUR GENEROUS COMMUNITY OF DONORS

Last year, more than 744 community members and 119 organizations supported Meritus:
(January 1, 2023-December 31, 2023)

Individuals

\$25,000 and above

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Up to \$500

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Mrs. Susan Buxbaum



Dr. Karl Riggle presents the Trauma Nurse of the Year Award.
Pictured: L to R – Aleah Kimmel, B.S.N., Kathryn Graham B.S.N., RN, CCRN; Dr. Karl Riggle

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